

October 2020

Lead Manager

Miles Moseley

Launch Date

February 2009

Gross Dividend Yield

2.9%

Distribution Dates

18th Jan, 18th Apr,
18th Jul, 18th Oct

Structure

Shares & collectives
within ISA wrapper

Number of Stocks Held

25-35

Minimum Investment

£20,000

Initial Charge

Nil

Annual Management Charge

1.00% + VAT

Dealing Commission

1.25% on the first £7,500
0.75% on the next
£12,500
0.5% thereafter

Annual Compliance Charge

£40 or £80 + VAT
Based on portfolio
value

Investment Objective

The Balkerne Asset Management Conservative ISA (Individual Savings Account) is an actively-managed portfolio of 25 to 35 holdings, with a minimum cash holding of 5% and has the Investment Objective of capital preservation and income with a **Lower Risk Profile**.

Suitability

This portfolio is particularly suited to clients whose main priority is the preservation of the original value of their investment. Investors understand that the value of any investment can rise and fall, and in order to minimise the risk to their portfolio, are prepared to accept lower returns.

Investment Policy

To achieve the investment objective by investing principally, but not exclusively, in fixed-interest/bond and cash investments (minimum weighting 55%) and, as appropriate, UK blue-chip equities within the UK FTSE-350 Index, property, international and specialist stocks through collective investments and alternative investments (such as absolute return funds or multi-asset strategy funds).

Valuations & Reporting

Quarterly valuations are issued as at 31 March, 30 June, 30 September and 31 December of each year. Included with the valuation is a schedule of income received for the period.

Asset Allocation (as at 21/10/2020)

<u>Asset Type</u>	
Fixed Interest	52.0%
Equities	24.2%
Alternative	11.1%
Commercial Property	7.1%
Cash	5.6%

<u>Geographical Split</u>	
United Kingdom	84.5%
International	15.5%

<u>Top Sectors</u>	
Bond Funds	52.0%
International Equity Funds	15.5%
Alternative Assets	11.1%
UK Equity Funds	7.4%
Real Estate Investment Trusts	7.1%
Cash	5.6%
UK Smaller Company Funds	1.3%

<u>Top Holdings</u>	
Rathbone Ethical Bond	8.9%
L&G Global Inflation Linked Bond	8.6%
Baillie Gifford High Yield Bond	8.1%
Royal London Corporate Bond	7.0%
NB Global Monthly Income	6.8%
Jupiter Strategic Bond	6.7%
L&G Fixed Interest Bond	5.9%
Scottish Mortgage Trust	4.4%
3i Infrastructure Trust	4.1%
Tritax Big Box REIT	3.9%

Performance Profile (as at 30/09/2020)

% Growth, Annualised	01.10.15	01.10.16	01.10.17	01.10.18	01.10.19
	30.09.16	30.09.17	30.09.18	30.09.19	30.09.20
Balkerne Asset Management Conservative ISA	4.2%	7.7%	4.1%	2.9%	0.9%

% Growth, Cumulative	3	6	1 Year	3 Years	5 Years
	Months	Months			
Balkerne Asset Management Conservative ISA	2.4%	14.6%	0.9%	8.0%	21.3%

Lead Manager's Commentary as at 30.09.20

The Conservative ISA returned 2.4% over the third quarter of 2020 and a satisfactory 0.9% over the last 12 months.

Performance was driven by both asset allocation and stock selection. We are neutral in fixed-interest/corporate bonds. Our best performing funds over the quarter being L&G Global Inflation Linked Bond Index fund and Rathbone Ethical Bond fund.

The Conservative ISA is overweight equities. Outperformers in the quarter included Baillie Gifford Shin Nippon Trust, Scottish Mortgage Trust, 3i Group Trust and Baillie Gifford Japan Trust. Underperformers included Fidelity Special Values Trust and BMO Capital & Income Trust.

Our best performing commercial property holding was Tritax Big Box REIT and our best performing alternative was Empiric Student Property REIT.

One new holding was established in the quarter, Baillie Gifford UK Growth Trust. No positions were exited in the quarter.

The Conservative ISA is positioned to benefit from the continued growth in the western world and take advantage of the extended period of low interest rates and benign credit conditions. We continue to favour UK & International equities over corporate debt and retain a zero weighting to direct sovereign debt.

Company Profile

At Balkerne Asset Management we have always held the belief that managing client monies is a privilege and not a right and it is this ethos which underpins the day to day management and processes within the organisation.

Established since the early 1980's, Balkerne Asset Management has built a strong tradition for offering both bespoke and model Discretionary Portfolio Management services, tailored to the objectives and risk profile of their clients. With a team of experienced and knowledgeable individuals within the investment and financial services professions, Balkerne Asset Management are well positioned to manage a broad range of investment portfolios inclusive of a diverse spread of assets across all market and geographic sectors.

Detailed attention to the daily management of portfolios is a critical aspect of the firm's process and has helped earn Balkerne Asset Management a respected reputation for providing a unique approach to discretionary portfolio management for discerning clients.

Management Profile

Miles Moseley, FCCA, FCSI, IMC, Lead Manager

Miles has responsibility for the day to day management of the Balkerne Asset Management Conservative ISA. Miles is a Certified Accountant and joined the Group in November 1987. He qualified in Private Client Investment Advice and Management, and gained the prestigious Investment Management Certificate in 1997. In 2005 Miles led a successful management buyout of the Group.

IMPORTANT INFORMATION

This Factsheet should be read in conjunction with the full Key Features Document, which is available on request.

All performance data contained within this Factsheet has been obtained from the Lead Manager. Errors and Omissions excluded.

The performance figures included in this Factsheet show the growth of the investments. For illustrative purposes, dividends have been re-invested though they may be taken as income.

The value of the Balkerne Asset Management Conservative ISA, and any income from it, is not guaranteed and you may not get back the amount invested. Past performance is not necessarily a guide to future returns

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Balkerne Asset Management is a trading style of Capel Court plc which is authorised and regulated by the Financial Conduct Authority (FCA). Our FCA number is 154146 and details of the FCA can be found at www.fca.org.uk.

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